

VP Development

Toronto

Dynamic, youthful eLearning company developing online training (diagnostic tests, employee monitoring, EQ) looking for a VP of Development to bring expert skills and a senior capability to deliver top notch work to a team of developers and manage the transition from start up - 12 employees to growing rapidly to 100 people within 6 months due to large client wins.

You will bring:

Superior leadership

15 plus years of managerial experience

Unequaled knowledge in design and development of eLearning training modules, concepts and content

Expertise in CMS, Flash, .Net, Sharepoint, etc.

Expertise in designing diagnostic tests (EQ) a great bonus

Ideal candidate will bring superior contacts and have excellent sales skills, both pre-sales and post-sales.

Ability to manage a team of 8 developers and the daily technical operations of the department

Proven ability to deal with sales/client issues at the executive level.

Instructional Design, Training, Technical Writer or Courseware design background

This senior role is responsible and accountable for the overall financial and strategic performance of one or more major client accounts from sales hand-off to account retirement. Reporting to the Vice President of Client Services, managing a small account team, and leading a cross functional team, the Director, Client Services will drive revenue and account profit growth. The Director, Client Services is also responsible for overall client satisfaction levels, account team and the delivery against account management service level agreements.