

The District Leader for our Environmental Business Line is a key position leading and continuing the development of a successful team. The role will appeal to those who are driven by working on technically challenging, diverse and high profile projects that have a positive impact on communities, all within a dynamic work environment and a culture that is direct, supportive and flexible. With unlimited opportunity for development, and collaborating with technical leaders and project specialists, the District Leader leads the Environmental Business Line, developing solutions in one of the world's best 'classrooms'. Unique to AECOM and its competitive position as industry leader are the organization's equal strengths (nationally) in environmental and geotechnical engineering. The District Leader will report to the Vice President, Client Company

Principal Accountabilities:

Provide strong and confident leadership to the environmental group in:

client relationship management, ensuring project delivery meets with client expectations;

defining and continuously refining the future growth and direction of the team;

growing the group's business base and revenues and;

building and developing a solid and successful group of professionals.

Engage, hands-on, in the technical execution of client assignments through to successful project completion. With a spirit of inclusion, coach and mentor the environmental group ensuring that client teams have access to staff with the latest technical knowledge and are able to deliver solutions meeting or exceeding client expectations.

Apply strategic insight and operational planning to ensure that the goals and objectives of the environmental group are aligned with those at the corporate and market sector levels.

Effectively coordinate and collaborate with the other district leaders across Canada in:

developing future goals and strategies for the national Environmental group;

participating in key sector and corporate initiatives; and

offering the best possible services to clients (both internal and external).

Effectively work in partnership and collaborate with other business lines within the district to promote the growth and sustainability of Client business in the region.

Key Competencies:

Strong business acumen coupled with proven business development experience and solid technical skills in a professional services environment, ideally with consulting engineering experience.

Exceptional client care and service delivery skills, coupled with a passion for the environmental sciences. The ideal candidate would possess technical skills in one or more of AECOM's core environmental services.

Outstanding interpersonal and relationship building skills with a dedication to developing lasting client partnerships (internally and externally) and to maximizing employee engagement.

An energetic and enthusiastic coach and mentor driven by diverse and challenging projects, with an ability to recognize and develop talent.

Comfort with a corporate structure and the associated administrative and reporting requirements (e.g., quality management, health and safety, SOX reporting, etc.).

Education:

Relevant Engineering Science degree; graduate degree desirable.

Professional designation (eligible for registration in Ontario)